

# Vantage Point

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## CUSTOMER SERVICES DEPARTMENT UPDATE Conference Review & Facebook eTraining Promotion



Theresa Willems  
VP Customer Services  
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I sincerely hope all of you who attended our 2014 National User Conference enjoyed the experience and feel you learned a lot. I also hope you have taken what you learned and are implementing your new skills now that you are back home.

Every year, we keep on saying “This was the best conference yet, how are we going to top this next year” but some way, somehow, we seem to be able to deliver a conference to our customers that improves year after year and continues to flourish. A huge part of that success goes out to you, our customers. You drive our software day in and day out to make it better and more complete for your needs. So many of our customers teach classes and talk at our Lightning Round session at our conference to share your knowledge and expertise, and for that, we are so very grateful. You, as our customers are the reason we put so much effort into this conference – we would never want to disappoint when you make the trek to Minneapolis to spend the week with us – so, to all our customers, thank you for making us strive to be better every single day and congratulations on an exceptional conference!

To keep the afterglow of all you learned at the User Conference this year fresh and renewed, don't forget to check out our eTraining schedule on our website. We have several new classes and new instructors on the agenda in the coming months. The registration form for the monthly and year long unlimited eTraining packages are available on the website, plus you can register online for any of the classes you see. To see the eTraining schedule, log on to [www.agvantage.com](http://www.agvantage.com), then under the support tab, and then training, you will see the eTraining schedule link.

As a fun promotion, starting Monday July 28th, I will be posting something on the AgVantage Facebook page weekly. “Like” the post and be entered into a drawing for one free month of Unlimited eTraining for your company. I will also be posting on Monday, August 4<sup>th</sup>, Monday, August 11<sup>th</sup> and Monday, August 18<sup>th</sup> and a winner will be drawn for each of those weeks, 4 lucky winners in total. More than 1 person from a company can “Like” the posts, increasing your company's odds, and a company can win multiple times, so with some luck, one company could capture all 4 contests, meaning 4 free months of Unlimited eTraining! Drawings will be held on Monday's, one week after the original post and winners will also be posted on our Facebook page. Be sure to “Like” the AgVantage Facebook page now to be sure to see the weekly posting in your news feed so you don't miss them. Good Luck!

Enjoy the rest of the summer!  
Theresa



Michelle Blomberg's keynote with her niece Lucy dressed up as a Gophers cheerleader

### Win Unlimited eTraining for your company for a month!

“Like” our Facebook post on the following Mondays for your chance to win!

July 28th • August 4th • August 11th • August 18th

# ANNOUNCING OUR NEWEST PRODUCT



Development has begun on transitioning the AgVantage Legacy system to a “browser-faced” solution. Legacy systems include the GL, AP, AR, Payroll, Inventory, Grain, Patronage, Energy Management and Feed software. This programming project was announced in Michelle Blomberg’s keynote address at the National Conference this past month. Accounts Payable will be the first program written specifically to run in either “Legacy” mode or Web-based mode.

AP Invoice - AgVantage Software

beast61.agvantage.com:10088/pac/pub/U2/invoice.php?pid=20140610151252054584&trace=0

EDGE AP AR Inventory GL Agronomy Grain Feed Payroll Print Spool Sandbox

## Accounts Payable Work with Invoices

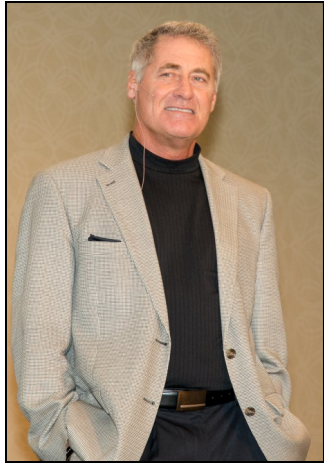
Add

<b>Vendor</b> <input type="text" value="Vendor #"/>	<b>Invoice Date</b> <input type="text" value="MMDDYY"/>	<b>Invoice Amount</b> <input type="text" value="\$ 0.00"/>
<b>Invoice Number</b> <input type="text" value="Invoice"/>	<b>Inventory Received Date</b> <input type="text" value="MMDDYY"/>	<b>Cash Discount Percent</b> <input type="text" value="0.00"/> %
<b>Location</b> <input type="text" value="Loc"/>	<b>Due Date</b> <input type="text" value="MMDDYY"/>	<b>Cash Discount</b> <input type="text" value="\$ 0.00"/>
<b>Freight / Discounts</b> <input type="text" value="\$ 0.00"/>	<input type="text" value="\$ 0.00"/>	<input type="text" value="\$ 0.00"/>



## 2014 NATIONAL CONFERENCE—THANKS FOR JOINING US!

LORI CAMPBELL, CONFERENCE MANAGER  
LORIC@AGVANTAGE.COM



Mark Mayfield

up in that world as his Dad was a general manager at a cooperative.

Thank you to everyone who traveled to Minneapolis last month for our 2014 National Conference. About 250 people attended our conference, including our customers, our business partners, and our staff. It was terrific to have everyone there for the educational opportunities and networking. The post conference surveys showed that our attendees enjoyed the Commons Hotel on the U of M Campus. It was unique to have the light rail stop just down the block from the hotel with many people taking advantage of the easy access to Minneapolis and St. Paul.

One of our attendees, Bill Stoen of AgPartners in Pine Island, MN was honored with a 20 year attendance award! Bill's name has also been added to the National Conference—AgVantage Hall of Fame, which now has eight names! It is so fun to have attendees who have participated in our conferences for so many years.

Mark Mayfield was our keynote speaker and attendees LOVED him! Looking at the surveys, I've never had anyone score higher. I'm glad that he connected so well with our audience. He was the first speaker I've ever hired who I didn't have to explain what a cooperative was.

Looking ahead to next year, we are choosing between two sets of dates, June 17-19 and June 24-26, 2015. The early dates received the most votes by a slight majority on the post-conference surveys, so it will be my first choice, depending upon hotel availability. Stay tuned to this newsletter for updates for 2015.



Bill Stoen received an engraved clock in honor of his 20th conference.



Social Event attendees TCF Stadium got ready to create a big "30" on the 50 yard line of TCF Stadium for the cover of next year's conference brochure. 2015 will be the 30th Annual National Conference.



Tully Waddingham of North Central Cooperative taught a session on Farm Agronomy Planning.



Karen Tidd dressed up as the fictitious Ruth Wakefield, the internet's invented character who created the chocolate chip cookie.



## 2014 AgVantage National Conference

*“Best overall conference yet!”*



Busy attendees in the Excel lab!



Paul Hawes, Michelle Blomberg, Theresa Willems and Rick Prinsen dressed up for the Social Event at TCF Stadium as three astronauts and a captured alien.



Back row: Tina Moore, Chris Snyder, and Maria Brubaker. Front row: Cyndi Myers, Tammy Myers and Mike Myers of Sunrise Cooperative in Fremont, OH during the McNamara Dinner and Show with Tonic Sol-fa.



Tim Rowe, of IBM taught two technical sessions at the conference on the IBM I and Mobile System Access



Chuck Bohanon and Pat Badger dressed up as Dr. Evil and Mini-Me for the Social Event.



Dora the Explorer took 3rd place in the costume contest! Dora is Diane Fleming from Sunrise Cooperative.



Dinner & Show at McNamara: Robin Paulson of Farmers Co-op Elevator Co. in Rushford, MN, Abby Williamson & Mary Miller of Carlson Highland LLP, Amery, WI, and Steve Lundberg, also from the Rushford Coop.



(left) TCF Stadium Indoor Club, Social Event: Left side of photo: Butch Turner, Debra Schmitt, and Jim Gauker of Superior Ag Resources Coop, Huntingburg, IN. Two couples on right are (back row) Don Conder and his wife Sue of Ceres Solutions LLP, Terre Haute, IN (in front) Randy Fry and his wife Rhonda. Randy is also from Ceres Solutions.



Laurie Hoffmann of VistaComm taught a session on Precision Marketing for Innovative Agri-Businesses.



## 2014 AgVantage National Conference

*"It was definitely more than I expected. Thank you!"*



Sharon Ballweg of Landmark Services Cooperative, Cottage Grove, WI, working on her computer skills.



Mark Meyer was all smiles for conference week.



Gail Tally won 1st place as Albert Einstein. Gail is from Wallawa County Grain Growers, Enterprise, OR



(left) Randee Taylor of Shelby County Cooperative, Shelby, IN was the very lucky winner of the MS Pro 2 at the Social Event.



2nd place prize winners for the costume contest—Discovery theme—Social Event at TCF Stadium— Becky Marino and Amy Hansford of Wallowa County Grain Growers, Enterprise, OR.



Foreground left to right: Brenda Cooper, Judi Neufeld, and Nancy Chacon of Monte Vista Cooperative, Monte Vista, CO, enjoyed the keynote.



Lisa Olson of Medford Cooperative, Medford, WI, Steve Sturm of All American Cooperative, Stewartville, MN, and Paul Hawes enjoyed the keynote speaker.



Michelle Blomberg had attendees do a networking exercise called "speed friending." It was a fun way to test attendees' listening skills and meet others attending the conference.



## EMPLOYEE SPOTLIGHT: TINA BOUAEPAENGPAN..... Customer Service Dispatcher and Receptionist

**Name:** Tina Bouaepaengphan

**Title:** Customer Services Dispatcher / Receptionist

**Birthday:** June 24th

**Education:** graduated from John Marshall High School in Rochester, MN

**Family:** Mother & Father, two older brothers, one younger sister, and two “children” of her own (a Long Haired Chihuahua and Morkie)

**Years with AgVantage:** 1.5

**Years in the industry:** 1.5

**Notables:**

Tina has held many jobs throughout her teens. She worked at a real estate office prior to coming to AgVantage Software.

**Hobbies:**

Her most time consuming hobby is shopping, of course, but that can also be considered her cardio so it's somewhat healthy. She also enjoys taking her dogs for long walks, everyday, twice a day (unless it's winter). She also enjoys spending time with friends and family. She enjoys an occasional video game.

**Interesting Fact about Tina:**

She is the first generation of immigrants. Her parents are originally from Laos, but moved to Thailand to avoid the problems of war in Laos. They then migrated from Thailand in the 1980s to the United States. Tina was born in Decorah, Iowa.

**Please finish the following sentence:**

If Tina were not working at AgVantage Software, she would be ..... living in LA, or NYC pursuing a career as a freelance makeup artist.

**Favorite part of Tina's job:**

She gets to talk....ALOT

**Favorite quote or words of wisdom:**

Whistles go whooooo!



Tina Bouaepaengphan



## AGVANTAGE SOFTWARE NEW RELEASES AND FEATURES COMING SOON

**BONNIE FOHRMAN**  
Vice President, Programming    [bonnief@agvantage.com](mailto:bonnief@agvantage.com)



**NEW**

### Newly Released Software:

In addition, please see our Message Board for many Product Enhancements continuously available.

#### Agronomy

- CDD - Blends to be billed report, added more sort options
- Restricted item menu now allows up to 6 PPE codes per item

#### Accounts Payable

- ACH program can pull Pre-note documents and AP documents
- Populate due date field in AP history file (U2IVHST) for document storage
- CDD – Open payables report for a given month in alpha order
- Daily Operations, Print Checks and Merge: When answering the question, If print checks ok = No, then you are required to key in a vendor & check #s.
- EOY 1099 Purchase Journal – Print alpha by vendor

#### Accounts Receivable

- Added an item range to the Sales Analysis Report by Date
- CDD - Ability in AR to change the retail price by fine line code
- Added the ability to search by the address field in any customer look up
- In the Customer Master file, when pressing F11, there is a new screen that displays for tracking your input financing options.
- Customer lookups now show payment type
- Moving invoices to another batch also moves the grain transactions
- Add feature from Work with Customer screen to print a range of statements
- View or change fax # via F7 in Customer Balance Lookup
- When using option to change all prices at one time, verify price is within variance
- When tying discount to term, print term due date on invoice

#### Feed

- Feed price calculation screen to calculate to 5 decimal
- Feed floor stock now has the ability to merge by location
- Feed drug tag now uses load size for tag if no actual weight on order
- Added option on how to print mix sheet, with batch quantity last on mix sheet

#### General Ledger

- CDD – View/Print a single merge for journal entry history

#### Grain

- New file containing current cash price and price maintenance

*(Continued on next page)*

### Vote for your favorite CDD enhancements...

[www.agvantage.com](http://www.agvantage.com)  
Click on **CDD Voting** on the bottom of our home page. Votes will be tabulated until August 11, 2014.

## **Newly Released Continued:**

### **Interfaces**

- Ability to send feed in detail rather than summary for Activant
- DTN processes current cash prices for new portal option.

### **Patronage**

- New screen for Patronage History Inquiry

### **Audit Report Menu**

- New Auditor designed report menu has three new reports: Sales Report by Date, Purchases Report, and Inventory & Movement Report.

### **AgVantagePC Agronomy**

- When you have dual printers, new ability to have a different number of copies for each printer

### **AgVantagePC Energy**

- CDD - Leak test prompt and "run out" flag
- CDD – Add emergency instructions file and button on call screen
- CDD – Ability to e-mail customer notice for delivery
- Show prepay balance and totals on the contracts
- Add the time to the vehicle inspection report
- Ability to turn off auto live apply process
- Ability to auto capture grades into tickets

### **AgVantagePC Grain Scale**

- Ability to see crop totals by bin on screen monitor

### **AgVantagePC Invoicing**

- Restrict user from re-pulling a agronomy work order
- Allow second signature for split invoice
- Print full description using 8 characters per inch

### **eAgVantage Seed**

- The ability to see seed by salesman

*(Continued on next page)*



## Software Releases Coming Soon:

### ACH

Encrypt Bank information for ACH - AR, Payroll, Grain, AP (256168)

### Accounts Payable

Ability to pay a single vendor without changing the due date (309362)

### Accounts Receivable

Counter emailing of contracts (333847)

### eAgVantage Commodity DPR

CDD—List of Purchase contracts need price and extended amount (276890)

### eAgVantage ePayment

CDD—Web Payments with Budget Payments (242038)

### eAgVantage Financial Statements

CDD—Add capability to print financial reports by Group (314578)

### Energy

Ability to add a delivery to a tank (312836)

CDD—307215 Online Fuel Orders (307215)

### General Ledger

CDD—Sequence recurring journal entries by 10, not by 1 (193834)

### Seed

Report of Treatments (324631)

**AgVantage<sup>®</sup>**  
**EDGE**

**Flexible & Mobile**

